

Share training in the areas of management, soft skills instruction and technical training with other companies.

Become a member of the Airport Corridor Alliance (ACA), a non-profit association of companies, located primarily in the western corridor between Pittsburgh and the Greater Pittsburgh International Airport, and train your employees with quality instructors at an economical cost.

Directions to the AIRPORT CORRIDOR ALLIANCE

Follow Interstate 279 South/Route 22/30 East (they are the same road) to the Weirton Exit #9 – approximately 9.5 miles from downtown Pittsburgh. Follow the signs for Route 22/30 West - Weirton/Post Gazette Pavilion. Exit at Oakdale – approximately 1 mile. At the traffic light off the exit, make a left onto McKee Road (follow orange belt). Follow McKee Road to the traffic light – approximately 1 mile. The entrance to Pittsburgh Technical Institute is on your left.

Continuing Education Units are authorized for seminars and workshops by The International Association for Continuing Education and Training (IACET)



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Oakdale, PA 15071

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Welcome to Airport Corridor Alliance



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FAQ

What is the Airport Corridor Alliance? The Airport Corridor Alliance (ACA) is a non-profit association of companies located primarily in the western corridor between Pittsburgh and the Greater Pittsburgh International Airport. The member companies share training in the areas of management, soft skills instruction and technical training.

Why was the ACA formed? The ACA was formed to enable companies to train small or large numbers of employees with quality instructors at an economical cost

Who are the members?

Currently the membership includes:

- *Airline Industry Rapid Response Center*
- *Airport Corridor Transportation Association*
- *Bayer Corporation*
- *Beaver Area School District*
- *Environmental Strategies Corporation*
- *Haemonetics Corporation*
- *Pittsburgh Technical Institute*
- *Service Link*
- *Schroeder Industries*
- *Stylette, Incorporated.*
- *Thermo Electron*
- *Tri-State Plastics*

What does it cost? Membership in the ACA is just \$25 annually for each company. The average cost of a half-day seminar, including breakfast, is just \$50 per person.

How many seats are available in each seminar and where are they held? Most of the seminars have a maximum of 23 seats available. All seminars are held at Pittsburgh Technical Institute. Directions are in this brochure.

How do we join, and how do our employees register?

Just call Rhonda Todd, ACA, Registrar, at (412) 809-5217. Rhonda will send a membership form. She also registers participants and sends out invoices.

Who are the instructors? We use dynamic instructors from local colleges and universities, and premier consulting groups. A partial listing is included on the next page.

Dr. Nell Hartley, graduate of Vanderbilt University, facilitates the Influence Seminars. In her current position as Professor of Management at Robert Morris College, she works with undergraduates and graduate students in their attainment of influencing skills. In 1981, she was the first female faculty member hired into the Robert Morris College Business School, from 1992; she served as chair of the Management Department. Sample of companies for whom she had provided Corporate Education programs include Pittsburgh Steelers, Quadrius, and Blue Cross.

Chris Brussalis, PhD is President and Chief Executive Officer of The Hill Group, Inc., a management consulting firm serving major corporations and governments. The firm has been a premier provider of counsel and advice in strategy and management since 1953. In addition to his duties at The Hill Group, Chris is also Adjunct Professor of Management and Policy at the Heinz School of Policy and Management, Carnegie Mellon University. Professor Brussalis also served as chairman of the economic development faculty with the Tri-State Leadership Academy, housed at West Virginia University, where he developed curriculum and lectured in strategic planning, management, leadership, and economic development for a Kellogg Foundation project. Professor Brussalis' teaching focuses on strategic planning and policy analysis. He also has numerous publications and papers on management and policy issues to his credit

Bonnie Budzowski has over twenty years experience in Communications and Adult Education and holds an MA in Communication from the University of Pittsburgh. Bonnie's work in corporations has taken place in some of Pittsburgh's finest institutions: Mellon Financial Corporation, H.J. Heinz Company, and Allegheny Technologies. Bonnie has taught at the University of Pittsburgh, LaRoche College, and Geneva College. Having worked with adults in a variety of settings, Bonnie is effective in helping individuals reduce anxiety while they build skills in writing and speaking.

Jared Simmer serves as the Director of the Allegheny Leadership Institute (ALI), specializing in employee/labor relations, employment law, management development, managing change and conflict resolution. His experience includes serving as Director of the Geneva Leadership Institute, Assistant Director of Regulatory Affairs for the Michigan Chamber of Commerce, Manager of Industrial Relations for Duke University, Director of the Western PA Region of US Arbitration and Mediation, Inc. and Project Consultant with Development Dimensions International (DDI). Jared has a joint certificate in international law from Oxford University/University of San Diego School of Law, a J.D. from the Thomas M. Cooley School of Law and a Master of Labor and Industrial Relations from Michigan State University.

Sample of Topics Available through the Airport Corridor Alliance

- Foundation Skills for New or Developing Supervisors
- Get Credit for What You Know
- Empowering Leadership
- Visioning, Planning and Goal Setting to Achieve Success
- Advanced Team Building
- Taking Initiative – How to be More of a Leader in your Own Job
- Fundamentals of Leadership
- Stress Workshop
- Listening Skills
- Power Performance Appraisals
- Managerial Negotiating Skills
- Team Building/Envisioning a Culture for Quality
- Decision Making and Problem Solving
- Retaining Valued Employees
- Thriving with Difficult People
- Project Management for Supervisors
- Basic Business Writing (two parts)
- Corrective Discipline
- Influencing Workshop
- Strategic Staffing
- Performance Coaching
- Managing Problem Performance
- Emotional Intelligence
- Creating PowerPoint Presentations
- Building a Persuasive Business Proposal (two parts)
- Employment Law
- Managing Assertively
- Beyond Diversity: Valuing Differences to Maximize Performance